

**Tenderer's Queries and Clarification****Bid Notice No. CGM(T)/HGCL/01/2011-12, Dt: 18-04-2011.**

	<b>Clause No. / Page No.</b>	<b>As per Tender</b>	<b>Tenderer's Queries</b>	<b>Proposed clarifications</b>
1	Clause 1(ii) A Page 6 of ITB	The Bidders shall have a minimum Net Worth (the "Financial Capacity") equal to or in excess of 1/3rd of the potential annual collection for the plaza as published by the HGCL in the notice inviting RFP.	Potential annual collection is not given in RFP or anywhere in the tender. Kindly give it.	Please see Addendum No.1
2	Clause 6 (i) page 10 of ITB & Clause 15 (a) of form of contract & Schedule-VIII page 76	The bidder is hereby informed that at present no basic infrastructure is provided by HGCL at the proposed USER Fee collection Plaza and Booth locations. As such the bidder is required to provide minimum infrastructure as needed and include the costs of such provisions also in the operating costs.	It is not cleared what type of infrastructure will have to be provided.	The Contractor only shall provide the minimum infrastructure he intends to deploy in accordance with the methodology proposed by the bidder as per Clause 16 (c) of ITB and the same will be included in the Schedule VIII of form of contract
3			Elaborate on the expected minimum infrastructure. Is this related to Schedule-VIII?	
4			Regarding the provision of Electricity and Water at the Toll Plazas we suggest HGCL to arrange the same on chargeable basis, since for a short contract of one year it may not be feasible for any bidder to arrange Generator sets at all locations.	Not agreed to
5			As regards the Infrastructure facilities (Toll Booths and other Furniture and Fixtures) to be provided at Toll Plazas, please clarify whether HGCL will take over the same at the end of contract as a buy back arrangement on WDV basis. The provision of same will not be economically viable for a short term contract of one year. Please notify the specifications (Including Dimensions) for the Infrastructure facilities.	Not agreed to
6			Will HGCL provide the basic infrastructure such as water and electricity connection along with plaza and booth? If not, we request HGCL to make certain arrangements at the	HGCL will not provide any additional infrastructure other than existing as on date.

			location with such fixed minimum infrastructure that is mandatory for tolling, and however cannot be taken away by the contractor post the contract period.	
7			Will the contractor allowed to draw electricity from the existing sources present on site?	The bidder shall make his own arrangement at his own cost. HGCL will extend necessary co-operation
8			Existing stretch from Patancheru to Kokapet is incomplete. Please clarify?	The works will be completed in this stretch also by the time of Contract Agreement
9	Form of contract Clause 15 page 46	The contractor will be allowed a maximum period of 2 months to mobilize required personnel and install minimum tolling equipment for under taking the work from the date of entering in to this contract.	Kindly clarify if there are any guidelines for minimum tolling equipments mentioned.	There are no guidelines of HGCL for minimum tolling equipment
10	Form of contract Clause 15 page 46	The bidder is required to provide minimum infrastructure as needed and include the costs of such provisions also in the operating costs.	If the contractor wishes to deploy a toll collection system along with certain enforcement, there may be certain minor civil work needed at the lanes to accommodate boom barriers and magnetic loops along with AVC treadles and optical sensor towers. Is the contractor required to seek HGCL's approval for such civil work?	Yes
11	Clause 6(ii) page 11 of ITB	The bidder recognizes that all tollable traffic may not pass through the USER Fee collection booth or USER Fee plaza and may use the service roads instead where two directional traffic allowed without any Toll.	Is it possible that Traffic other than two directional traffic allowed without any toll will also passed through service Road? If so there will be loss to the contractor in revenue. Please clarify.	The service roads are intended for local and mixed traffic. However there is no regulation restricting any vehicle class. However speed restrictions will be there deterring long distance traffic to use service roads.
12			The provision of service road is very well made throughout the project with width adequate enough for the parallel passage of two heavy vehicles. However, the service road remains a major competing threat to the main	

			carriageway. What has the authority planned for keep the project (one year toll collection contract) feasible?	
13	Form of contract Clause 10 page 44	The HGCL shall endeavour to hand over the USER Fee Plaza collection lanes at Pedda Amberpet, Bongulur, Tukkguda, Shamshabad, APPA and Nankramguda Interchanges section of Nehru ORR at..... hrs on signing the contract to the Contractor for the purpose of USER Fee collection on the said Section of the Nehru ORR. The balance 3 Plazas i.e. Kokapet, Edulanagulapally and Patancheru shall be handed within 3 months of handing over of the rest of Plazas.	<b>In Bid Invitation Notice Page 3 and 4</b> the Names of 8 toll Plazas has been given with option of the bidder 4 additional interchanges be operated and tolled viz. 1) Edulanagulapally 2) Rajendra Nagar 3) PeddaGolkonda 4) Raviryal.	Earlier, it is contemplated that the works Kokapet, Edulanagulapally and Patancheru Interchanges which are still in progress maynot be ready by the time of the bidder commences the tolling.Now, as clarified in the Prebid meeting by the time the agency commences work, these interchange works will be completed and HGCL shall handover all at the same time. Please see Addendum No.1
14			You have mentioned the names of the plazas where collection of user fee is required. Kindly provide the Details of all plazas (i.e. No. of Toll lanes) for the revenue calculation.	Please see Annexure-I to Addendum No.1. However the number of toll lanes are not fixed and may vary depend on the traffic flow.
15			If the contractor decides to deploy a toll collection system with enforcement, how many lanes shall be made available for tolling?	
16			The stretch at Saidabad has an entry and exit junction, however there is no provision for tolling made on this junction. Please clarify?	All the interchanges listed have tolling provisions
17			Please clarify the Stamp Duty and Registration charges for the Contract Agreement as per the provisions of AP state.	The bidder shall make his own assessment
18		Provide classification-wise vehicle count for the last 3 months so as to ascertain the estimated collection.	The bidder shall make his own assessment	

19			Kindly provide the Traffic information details for the required toll plazas for Bidding purpose.	
20			Kindly provide Government Notification of “Fee structure”.	The Government order was already provided in Schedule-I Annexure-I of the Bid document
21	Form of Financial Bid Schedule-IV page 67		Kindly clarify whether the cost of Toll collecting instruments (require on temp. basis) & O&M charges will be separately billed or it will be extracted from the User Fee collection.	The offered amount to HGCL shall be net of all expenses.
22	Clause 1 (II) C of ITB	<b>Certificate of enrollment</b> of Chartered Accountants with ICAI.	Kindly give more details in relation to this (the purpose of this document.)	Copy of Certificate of enrollment need not be provided. But the CA firm auditing the financial statements shall be enrolled with ICAI
23	Clause 1 (II) C of ITB	<b>Certified copy of solvency certificate</b> issued after the date of bid Invitation Notice by any Nationalized bank.	<ol style="list-style-type: none"> <li>1. Can we take Solvency certificate from IDBI / ICICI banks or we need to take solvency certificates from nationalized bank only?</li> <li>2. For how much value this solvency certificate is required?</li> </ol>	<ol style="list-style-type: none"> <li>1. No need of solvency certificate issued from Banks. The bidder shall provide audited financial statement showing net worth of the company</li> <li>2. The bidder must establish a minimum net worth of Rs 63.00 Lakhs</li> </ol>
24			What is the amount of solvency Required?	Please see Addendum
25	Schedule-I page 61		Annex- I, II & III of Schedule – I are missing from the document.	The same are available in the website or bidder can purchase a bid document containing all annexures
26	Schedule-I Annexure-II Distance table & Toll Rates		Please clarify the applicability of Service Tax on the Toll Charges. Can the same be recovered from Vehicle owners?	The bidder shall make his own assessment. The toll fee collected from users shall be as per Schedule-I,

				Annexure-II Distance table & Toll Rates
27			We request HGCL to provide the specific format of Toll Ticket so as to avoid the confusion of vehicle owners. (HGCL Logo and Notification No.)	The approval for format for Toll ticket will be given at appropriate stage.
28			Will the Construction vehicles for project be levied Toll Charges?	O&M vehicles shall be exempted
29			<p>The most important point taken up by all the bidders in the meeting was regarding Gross Uncertainty on the vehicle count which is the basis for the probable bid amount. As of today few vehicles (Mainly Small Cars/Taxies) ply between Gachibowli to Airport exit and vice a versa. Rest of the stretch is hardly used.</p> <p>It is therefore strongly suggested that the Traffic from all the connected National / State Highways be encouraged to use ORR for which wide publicity through Local News Papers, FM Radio Channels and Banners at the entry points of Hyderabad City be done. Thereafter for at least one month, say till 30<sup>th</sup> June 2011 toll free use of the ORR may be permitted. This will help in obtaining the correct Traffic Data for the interested Bidders like us to submit realistic offer. Accordingly the Bidding process may be suitably postponed.</p>	<p>Not agreed to.</p> <p>Please see the Addendum No.1 for modification to the last date of submission</p>

**Managing Director,  
HGCL**